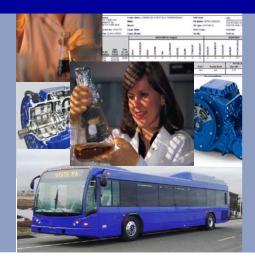


# **DIWA Oil Analysis**



#### What is it? Why use it? How to use it? •reduce downtime •purchase the kit • a way to improve the •maximize equipment •Take the sample and life of your transmission drop it in the mail •avoid major failures •receive the interpreted Voith interprets the results from Voith and the lab result

**Voith** is pleased to announce a new service to our customers to improve the life of their transmissions and decrease downtime. By using the **Voith Oil Analysis program** we will analyze the condition of your transmission and advise you of potential problems while still allowing you to see the results of ATF testing. Through the use of our program you will maintain a reliable fleet by warding off unexpected equipment downtime and be able to schedule maintenance at a planned times.

#### **Cost Containment and control**;

What is the true cost of unplanned downtime for a bus?

Loss of revenue, reallocating personnel, direct cost of repairs, and more.

Our analysis program will assist you in keeping your maintenance cost down by identifying potential problems while they are small and relatively inexpensive as compared to a major failure and the need for a complete transmission overhaul.

In the transit industry the old saying forewarned is forearmed is absolutely true when it comes to knowing what is going on inside your transmission. Imagine how much more efficient you could be if you knew when to schedule preventative maintenance on your transmissions and by having the original equipment manufacturer monitoring and advising you on your units what extra advantage you would have.

### Management efficiency:

If you currently use an oil analysis program ask yourself "How much time do I devote to interpreting our test results?" How well do you really understand what you are viewing? Sure, the lab may tell you that some results are at a critical level but how do they know for sure? Would it not be better to have an individual at the factory that is certified as an oil monitoring analyst interpreting these results for you? Think of the potential problems they could spot long before they became a major problem based on their experience and training.

Consider your efficiency as a manager. How would not having to do crisis management for a bus down improve your efficiency? Using Voith Oil Analysis will give you a tool to perform predictive scheduled maintenance rather than crisis maintenance.

#### What is involved?

The program would involve your purchase of sample kits which are priced competitively with other major oil analysis labs. These samples are taken using one of several methods which we will advise you on and then are sent to our analytical chemistry and testing lab which is fully accredited. The lab we use has locations in both the United States for our U.S. customers and in Canada for our Canadian customers. This insures prompt processing of the samples and timely results.

When you first send in a sample you are given a user name and password which allows you as well as the oil monitoring analyst at Voith to read and review the results when the testing is complete. The lab results are then evaluated and placed into a spreadsheet to become part of a data base for your fleet. Voith can then perform statistical and trend analysis of the data to help predict future courses of action.

The test results are available to you online, at any time, and at any location by simply having an internet connection, login, and password.





VOITH TÜRBO INC 25 WINSHIP RD YORK PA 17406-8419 M Customer No: Er			omp. Descr.: HYBRID 884.5 TEST BUS TRANSMISSION lake: lodel:								Fuel Type: Oil Brand: Oil Type: SYNTHETIC				Lab: 18419 EUCLID AVENUE CLEVELAND, OH 44112-1016 (800)726-5400, FAX (216)383-9633 End User:					
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For more information on our program please contact:

Mark Alan Bair OMA -I, member of the Society of Tribologists and

Lubrication Engineers at: vti-roadservice@voith.com or call 717-767-3254.

# VOITH

## Engineered reliability

Limitation of liability DIWA Oil Analysis will be carried out in accordance with the recognized technical regulations taking into account the latest state of technology in the manner which is customary at Voith Turbo. Voith Turbo grants no warranty for the correctness or accuracy of the analysis reports or recommendations made by Voith or any employee of Voith. Use of DIWA Oil Analysis shall not be considered to reinstate the warranty period for the DIWA automatic transmission. Voith Turbo shall not be liable in any way for the recommendations made by the DIWA Oil Analysis program or those affiliated with the program. Voith Turbo

will not be held liable in any manner for a customer's actions or lack thereof with regard to the customer's transmission

Without limiting the generality of the foregoing, Voith specifically disclaims any liability for property damages, penalties, special or punitive damages, damages for lost profits or revenues, loss of use of products or any associated equipment, cost of capital, facilities or services, down-time, shut-down or slow-down, costs spoilage of material or for any other types of economic losses. Voith shall not be liable for and specifically disclaims all consequential, contingent, incidental, punitive and exemplary damages whatsoever. Voiths warranties and conditions as stated above are exclusive and in lieu of all other express and implied warranties and conditions what so ever, including but not limited to the implied warranties and conditions of merchantability and fitness for a particular purpose.

Voith Turbo may take copies for its files of written or electronic documents which are provided to Voith Turbo or those participating in the DIWA Oil Analysis program for inspection or to administer any aspect of the warranty program. All documents and information which one of the Parties makes accessible to the other under DIWA Oil Analysis program should only be used for processing of oil analysis results and should be treated as confidential and must not be disseminated to third parties. Voith Turbo preserves the right to use examination results anonymously.